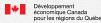
Contact us to meet suppliers, free of charge, or for more information

1888 875-8789 jdof@stiq.com www.jdof.ca in **3** ⊙ **D** f

Hosted by:



STIQ receives financial support from:



Québec **

Buyer / Supplier Day 510 18TH EDITION

B2B meetings

planned according to your procurement needs!





Founded in 1987, STIQ is a multi-industry association of Quebec-based manufacturers whose mission is to improve the competitiveness of manufacturing supply chains in order to promote the development of our economy.

Every day for almost 40 years, STIQ's team has been in the field with manufacturers, to help them develop their network and improve their business. Therefore, each year, STIQ's unique expertise benefits more than 700 companies, active in key sectors of our economy such as aerospace, transportation, defence & security, energy and natural resources.

➤ The largest gathering of MANUFACTURERS in Quebec!

Since 2007, STIQ has been hosting a speed meeting event allowing OEMs/integrators and prime contractors to meet with qualified potential suppliers.

This event has earned an excellent reputation and a great credibility over the years, becoming a major event in the manufacturing industry in Quebec.

Each edition gathers over 500 participants including more than sixty buyers. In addition to carefully planned business meetings, the event offers workshops, conferences and networking opportunities.

BUYER / SUPPLIER DAY AN OVERVIEW

- 18 editions
- **5,650 participants** from the manufacturing sector
- 165 OEMs/ integrators
- 11,335 business meetings for 2,800 outsourcing needs

MEET

dozens of qualified suppliers in one day!

> Thanks to its long experience and unique expertise,

STIQ plans tailored business meetings with potential suppliers that can meet your requirements.

Here's how **YOU CAN BENEFIT** from this unique event:

- Provide us with your outsourcing needs.
- **2 STIQ identifies qualified suppliers** in its large network of **5,000 companies**.
- **You select qualified suppliers** from a list of SMEs.
- Learn more about the selected suppliers during one-on-one meetings.

A WIDE RANGE OF AVAILABLE EXPERTISE

MEET SUPPLIERS THAT OFFER MANUFACTURING AND TECHNICAL SERVICES













Structural steel and steel plate fabrication

Heat and surface treatment

Engineering and Industrial services

Sheet metal fabrication and assembly

Plastics and Composites

Participating **BUYERS**

(Previous editions)



































NATURAL RESOURCES































DEFENCE AND SECURITY













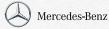


























OTHER INDUSTRIES



































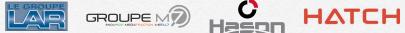








































































TESTIMONIALS of participating OEMs/integrators (Previous editions)

"Thanks to the great preparatory work of STIQ, we had the opportunity to discover qualified suppliers in only one day. It would have taken us days or weeks to achieve the same results."

Carl Tremblay

"As a buyer, this concept of B2B meetings is really useful and we will definitely come back. The schedule of the day as well as the content of the conference were A1!

Congratulations!"

Stéphane Lavoie



"This event is the best industrial B2B meeting event I have ever attended. I have nothing but congratulations to convey on the behalf of Lockheed Martin Canada.

See you next year!"

Luc Debargis

LOCKHEED MARTIN

"A great experience! Well organized and structured. Very efficient in matching suppliers and buyers. Sharp on time. This event helps us find potential local partners and foster our economy! Congratulations!"

Reynier Amaya



"The Buyer/Supplier Day provides time saving to the OEMs by gathering many talented Quebec companies to one event/ site, and a terrific filtering tool to select the companies to meet the OEMs."

Peter deJong

GENERAL DYNAMICS

Land Systems-Canada

"The B2B meetings were carefully planned and the SME's were well prepared. It's always interesting to meet qualified suppliers."

Amel Tabet



"It is always appreciated to meet with Quebec-based entrepreneurs. We made some interesting discoveries today. Thank you!"

Sylvain Thiboutot

BOMBARDIER

"This day allowed us to meet suppliers from all over Quebec. In the current context with disruptions in supply chains, it is important to promote local suppliers. The format of business meetings is very effective!"

Sophie Lavoie



"A1 all the way, very well organized, with solid SME's!"

Guillaume Lefrançois



"STIQ's event allows us to optimize our time by putting us in touch with suppliers who can fulfill our needs. We can achieve our objectives faster."

Anny Ouellet Morris



"I attend many B2B events each year and this one is by far the best.

Congratulations!"

Sylvie Laporte



"A wonderful experience, well organized. This event responded well to our needs. A great opportunity to meet multiple potential suppliers in a short time.

Perfect!"

Neal Parkinson



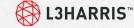
"The logistic of the event is very well controlled, conducive to good contacts. We appreciated targeting our needs in advance and having suppliers select buyers accordingly"

Lucy Landell



"The Buyer/Supplier Day allows us to meet several relevant suppliers in a structured way. I really appreciate the time and effort made by the STIQ team to fully understand our needs."

Gabriel Madeo



"Very nice event, well organized.

An excellent formula to meet
new suppliers."

Éric Jenkins



"A perfect experience for everyone.

This event gives visibility to manufacturers and facilitates meeting with them.

I will recommend it."

Jean-Russel Girard



"This was a well organized event that I highly recommend. The meeting setup is great and works very well. You did a great job. I have attended similar events and this one is better."

Jose Laranjo



"Several collaborations between our company and our suppliers were born from meetings organized by STIQ. This association remains an excellent way to replenish our local supply chain."

Guillaume Heran



"This event is the most efficient way to meet several suppliers in one day at the same spot. Incredible time and money (thousands of dollars) savings compared to visiting each one individually. It is also a great occasion to network during breaks and lunch conference."

Martin Lepage



"This event allows us to expand our potential suppliers and create partnerships with companies. The 15-minute meeting formula is very effective, it allows us to get straight to the point with the suppliers we met."

Mélanie Bouleau

